

Tax
Risk
M&A
Legal
Strategy
Technology
Audit⁺ & Assurance
Unified ICV Certification

MBG Corporate Services Profile



MBG Corporate Services

Your Global Business Experts

Headquartered in Singapore

Established in
2002

Covers
Europe, Middle East & Asia

3000+
Clients Globally

100+
Fortune 500 clients served

500+
Professionals & experts employed

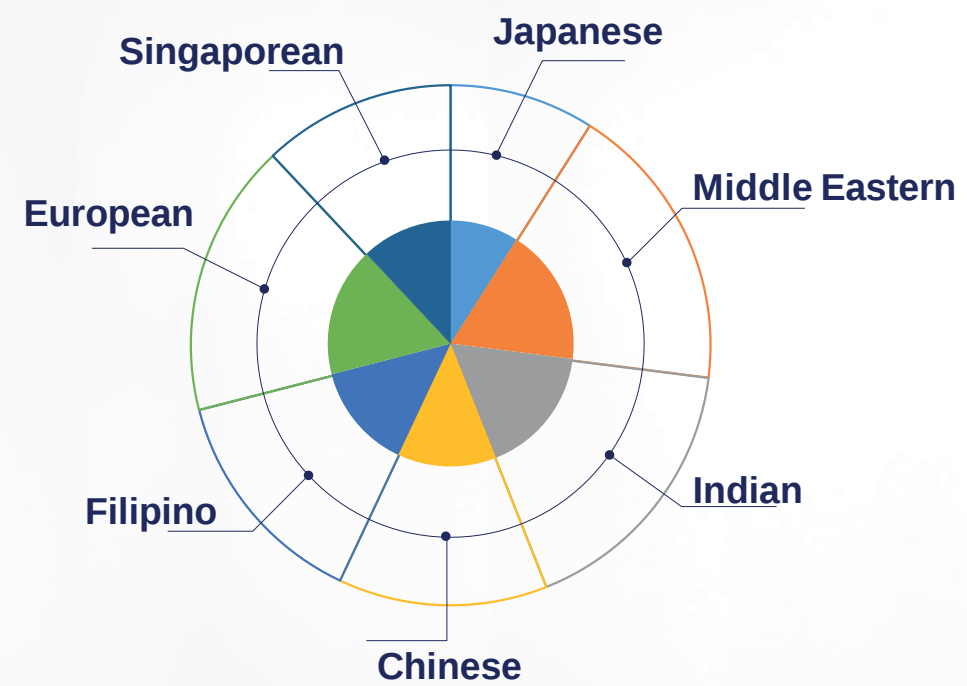
17 Offices in **7** Countries, and growing

Foreign Enterprise Groups

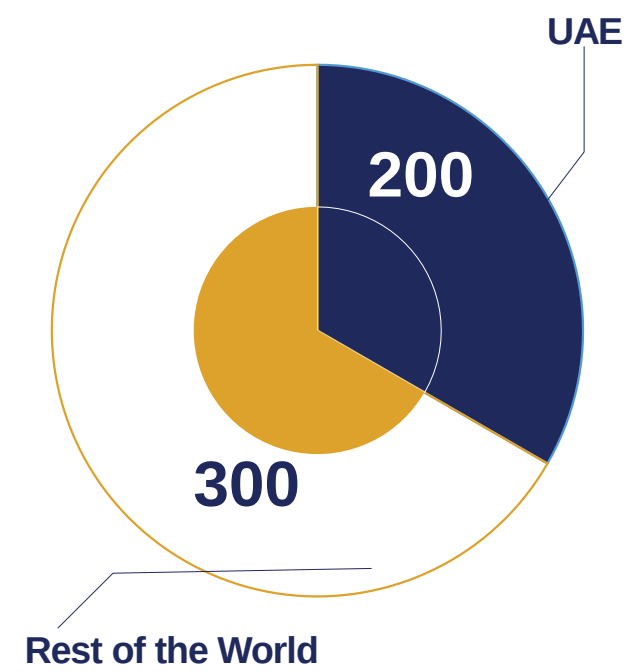
MBG's unique multinational Foreign Enterprise Group services client's in their domestic market and through our Global offices - bridging technical, cultural and linguistic barriers.



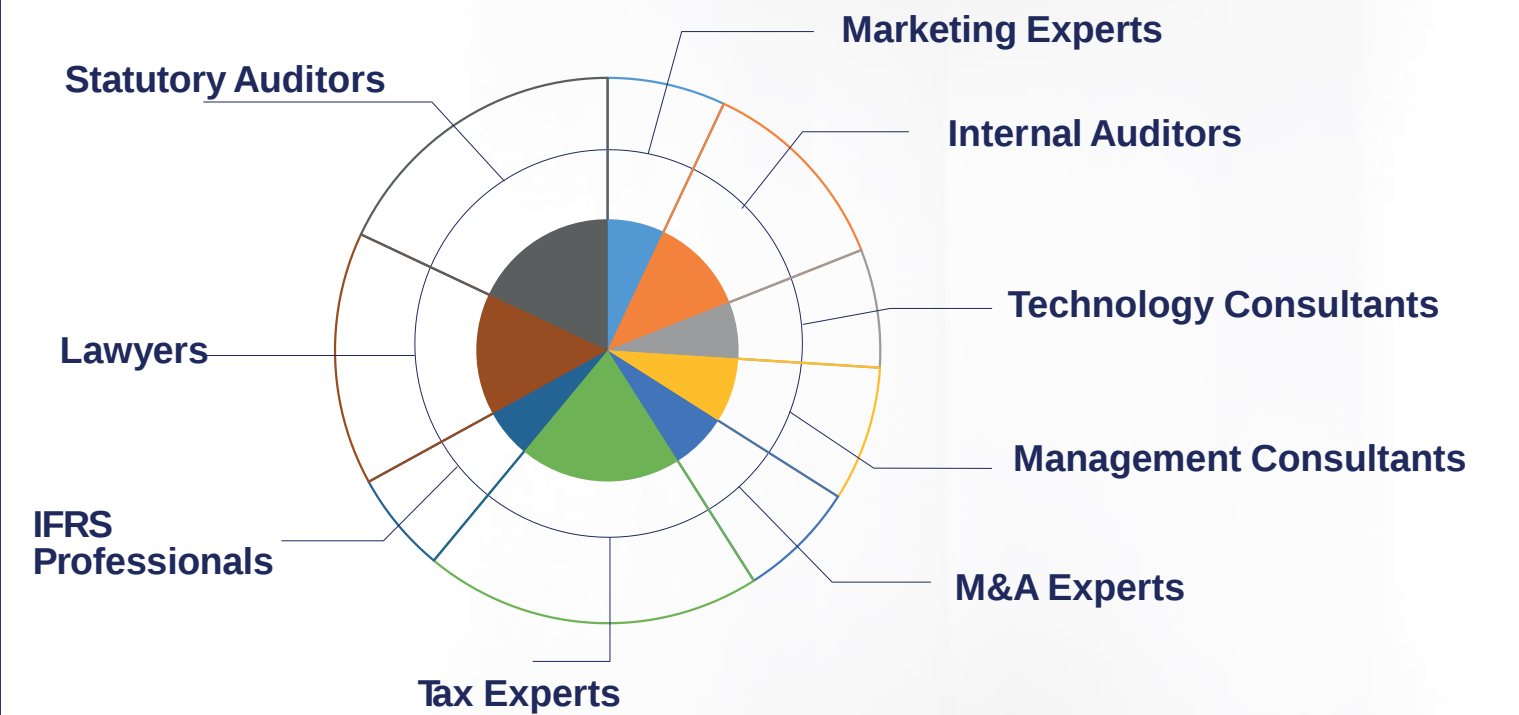
Talent Pool



Diverse Workforce



Workforce



Professional Expertise

Partnering for Sustainable Growth



MBG supports organisations with the range of services that a company requires throughout its entire life cycle

Corporate Services (1/2)

Audit & Assurance

- Statutory Audit
- Unified In-Country Value (ICV)
- Energy Audit
- Stock Audit
- Audit Remediation
- Audit Readiness
- Asset & Transaction Tracing
- Accounting Close Assistance
- Management Reporting

Risk Advisory

- Internal Audit
- Standard Operating Procedures
- Fraud Investigation and Forensic Audits
- Internal Controls Over Financial Reporting (ICFR)
- Consolidation and Reporting
- Enterprise Risk Management
- Anti Money Laundering (AML)
- Anti Bribery Compliance (ABC)
- Business Continuity Planning (BCP)
- Account Reconciliation
- Fraud Recovery & Settlements

Indirect Tax

- VAT Compliance
- VAT Health Check
- Tax Agency Services
- Transaction Advisory on VAT
- Assistance in FTA Audit
- VAT Refunds
- Excise Registrations
- Designated Zone Registrations
- Excise Compliance
- Assistance in Customs Health Check

Direct Tax

- International Tax Advisory – Entry, Operation & Exit related
- Tax residency, Foreign Tax credit (FTC) & Digital Taxation related advisory
- Permanent Establishment (PE) Advisory
- Royalty, Fee for technical services (FTS), Interest & Dividend Advisory under DTAAs
- Country Tax & Zakat Compliance & Advisory, as applicable
- Global mobility & Human resource services
- Transfer pricing & Supply chain related services
- BEPS, Master File & CbCR related advisory

Corporate Services (2/2)

Mergers & Acquisition

- Financial, Tax, Technology & Legal Due Diligence
- Business Restructuring
- Transaction Valuation
- JV / Share Purchase & Subscription Agreement
- Private Equity, Debt & Equity Syndication
- Working Capital Management
- IPO & Capital Markets
- Deal Sourcing / Partner Search
- Post Merger Integration

Legal Advisory

- Contracts Management
- Corporate Structuring
- Government licensing
- Business Set up/ PRO-Services
- Liquidation
- Economic Substance Review & Compliance
- I/B, O/B Investments
- Corporate Secretarial Services
- Counsel Assistance
- Country by Country Reporting

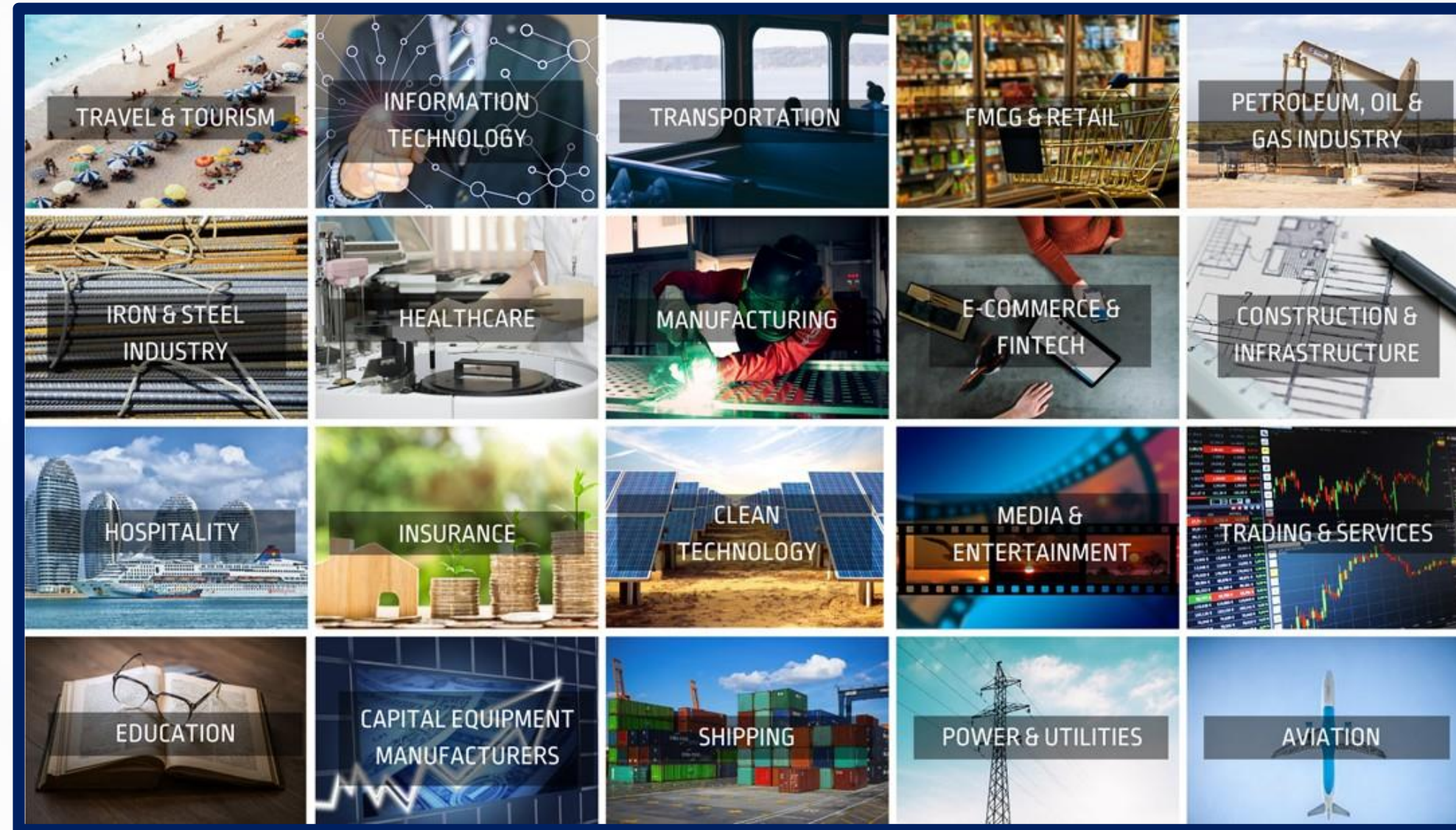
Strategy & Transformation

- Strategic Review
- Change Management
- Organizational Transformation
- Market Entry
- Cross Border Expansion
- Feasibility Studies
- Process Improvement
- HR Strategy & Organizational Development
- Digital Transformation Strategy
- Performance Management & Training

Technology Advisory

- Information Security Audit
- Cyber Security Assessment
- SIA (NESA) & PCI DSS Compliance
- ISO 27001 Compliance
- General Data Protection Regulation (GDPR) Compliance
- Third Party Risk Management
- Robotic Process Automation
- Digital Transformation Strategy
- Business Process Re-engineering
- ERP & CRM Project Management

Diversified Industries



How are we different?

- Global Footprint
- Value Creation
- Integrated Services
- Senior Team
- Industry, Regulatory & Consulting Experience

Our Quality Drivers

- Efficiency
- Objectivity
- Proficiency
- Integrity
- Innovation
- Proactiveness

Affiliations

Government bodies



Partner Network



Bank Empanelment



Chambers & Trade bodies



Local Corporations



PJSC / Semi / Government Clientele



UNITED ARAB EMIRATES
MINISTRY OF CLIMATE CHANGE
& ENVIRONMENT



EMIRATES CMS POWER COMPANY
شركة الإمارات سي ام اس للطاقة



شركة الوثبة الوطنية للتأمين
ALWATHBA NATIONAL INSURANCE CO



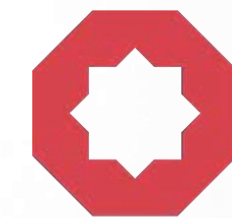
شركة البحيرة الوطنية للتأمين
Al-Buhaira National Insurance Co.

UAE Authority & Ministry Relationships



- Emirates Authority for Standardization and Metrology
- Emirates General Petroleum Corporation
- Emirates Real Estate Corporation
- Federal Authority for Government Human Resources
- Federal Authority for Identity and Naturalization
- Federal Authority for Nuclear Regulation
- Federal Competitiveness and Statistics Authority
- Federal Customs Authority
- Federal Demographic Council
- Federal Electricity and Water Authority
- Federal Electricity and Water Authority
- Federal Tax Authority
- Federal Transport Authority - Land and Maritime
- General Authority of Islamic Affairs and Endowments
- General Authority of Youth and Sports Welfare
- General Civil Aviation Authority
- Insurance Authority
- Ministry of Cabinet Affairs & the Future
- Ministry of Climate Change and Environment
- Ministry of Community Development
- Ministry of Culture and Knowledge Development
- Ministry of Defence
- Ministry of Education
- Ministry of Energy and Industry
- Ministry of Finance
- Ministry of Foreign Affairs and International Cooperation
- Ministry of Health and Prevention
- Ministry of Human Resources and Emiratisation
- Ministry of Infrastructure Development
- Ministry of Justice
- Ministry of Presidential Affairs
- Ministry of State for Federal National Council Affairs
- Ministry of Interior
- National Qualifications Authority
- Securities and Commodities Authority
- Sheikh Zayed Housing Programme
- Telecommunications Regulatory Authority
- The Ministry of Economy
- The National Emergency & Crisis Management Authority
- The National Human Resource Development & Employment Authority
- Zakat Fund

Chinese Corporations



CNBM



Japanese Corporations

 **Sumitomo Corporation**

 **MITSUI & CO.**

 **Kansai Electric Power**
power with heart

KDDI

TOSHIBA
Leading Innovation >>>

SHARP

 **DAIKIN**

 **MITSUBISHI HEAVY INDUSTRIES**
THERMAL SYSTEMS

FUJIFILM
Value from Innovation

 **NIPPON STEEL**

 **日本通運**
NIPPON EXPRESS

 **COSMO**
Cosmo Engineering Co., Ltd.

 **KONICA MINOLTA**

 **TADANO**
DEMAG
TADANO GROUP

 **HANWA**

 **ADEKA AL OTAIBA**
Middle East LLC

Kinden

 **SHIMIZU CORPORATION**
SHIMZ

Pioneer

IHI

 **Fuji Electric**

 **TMY**

Makita

 **MITSUBISHI**

 **IDEMITSU**

ClassNK
NIPPON KAIJI KYOKAI

 **NIPRO** **CASIO**

 **Suzuyo**

CENTRAL
CENTRAL AUTOMOTIVE PRODUCTS LTD.

European Corporations



DB Engineering & Consulting



Leadership Profile

MAYUR BATRA

FOUNDER PRESIDENT & CEO



Mr. Mayur Batra is Founder President and CEO of MBG Corporate Services.

Mr. Batra has over two decades of experience in advising multinationals and Indian business enterprises on a spectrum of matters relating to Foreign Investment policy, cross-border transactions, tax controversy, Foreign Exchange Control Regulations and Corporate Laws and Business re-structuring. He has expertise in the area of International tax policy, contentious cross-border tax treaty issues in overseas territories. He has been actively involved in obtaining various statutory and regulatory approvals, licenses, clearances etc., from statutory agencies. With his long experience he brings expertise of converting complex business transactions into viable profitable propositions.

Mr. Batra has played an instrumental role in expanding the firm's practice over diverse service verticals in the UAE region including its empanelment as an ICV certifying agency by ADNOC. Prior to setting up MBG, Mr. Batra has served as the Chief Financial Officer at the corporate office of one of the largest Japanese Trading houses. He has also served as General Secretary for a term of three years at the Japanese Chamber of Commerce and Industry in New Delhi. Mr. Batra has over the years received several accolades and recognition.

Mr. Batra is a qualified Chartered Accountant & Cost and Works Accountant from India.



AHMED HASAN AL HOSANI

PARTNER – AUDIT & ASSURANCE

Mr. Ahmed Hasan Al Hosani is Partner at MBG Corporate Services UAE.

Mr. Ahmed Hasan Al Hosani is Payroll Section Head –In charge at Abu Dhabi Police. He has worked there since 2010.

Mr. Hasan Al Hosani role at Abu Dhabi Police includes Policy and Regulations reviews and updates. He oversees the payroll section operations. His role includes developing, implementing and generating performance metrics and annual reviews for Payroll personnel. Also, to provide coaching and development opportunities and address performance issues in a timely manner. He is always updated on new legislations and regulatory rulings impacting payroll. He ensures enforcement of adherence to requirements and advises management on required actions.

Mr. Hasan Al Hosani supervises, mentors and coaches Payroll Lead, Payroll Accountant and Payroll Administrators on day-to-day activities and payroll related tasks, prioritization and work planning. He partners with the HR on aligning and implementing a more sophisticated payroll and benefits system. He supervises payroll staff, including payroll supervisor and payroll specialists. His role includes recruitment of temporary workers, transfers, promotions and terminations.

Leadership Profile



NARESH MANCHANDA

PARTNER – LEGAL, TECHNOLOGY & INTERNATIONAL OPERATIONS

Mr. Naresh Manchanda is Partner at MBG Corporate Services UAE.

Mr. Naresh Manchanda drives the International operations of MBG Corporate Services. He leads M&A, Risk Advisory and Legal Practice in the region as well as Foreign Enterprise groups in China, Japan and Europe. He has worked extensively in Europe, Middle East, Africa and Asia. He has deep experience in cross-border compliance, taxes, finance, and techno-commercial domains and has also led sales and operations. Mr. Manchanda provides leadership to overall operations, delivering consistent growth over the years.

Mr. Manchanda has led multiple verticals over 20 years including power and water, oil and gas, pharmaceuticals, healthcare, regional shared service organizations and corporate headquarters. He has worked with government agencies to win grants and resolve complex financial and compliance issues. He has served on executive committees and compliance boards of companies.

Mr. Manchanda has extensive experience in various aspects of Strategy, Deal structuring, Finance, Commercial, Accounting, Compliance, Controllership, Project Development, Project Management, Complex Issue Resolution, Business Development, Planning & Strategy, Business Restructuring, Internal Controls and Systems.



PEEYUSH JOARDAR

PARTNER – INDIRECT TAXATION & UNIFIED ICV

Mr. Peeyush Joardar is Partner at MBG Corporate Services UAE.

Mr. Joardar has experience of over 27 years in the Finance and Accounts domain, which includes Financial Control, Cash Management and Banking, Fundraising, Business Forecasting and Taxation. Besides advising many global corporates on their Indian ventures, he has been engaged with several Japanese companies operating in India. He has over 20 years experience working in the GCC.

Mr. Joardar's expertise includes Strategy, Planning and Execution, Business Process Re-engineering, Financial/Business Restructuring, Commercial Operations, Legal matters, Statutory Compliances and Start-ups.

Mr. Joardar's role at MBG includes organization restructuring, defining key roles & responsibilities at each level and recommending appropriate structures that ensure accountability, as well as effective decision making. He is involved in business planning and strategy formulation exercises for clients.



Leadership Profile

ALOK BISHNOI

PARTNER – RISK & TECHNOLOGY ADVISORY

Mr. Alok Bishnoi is Partner-Risk Advisory at MBG Corporate Services UAE.

Mr. Bishnoi has experience of more than 20 years in Risk Advisory, Project Feasibilities, Internal Audit, Enterprise Risk Management, Corporate Governance, Strategy, Business Process Re-engineering, Financial Reporting, Budgeting and Finance & Accounts. He has successfully led large teams to provide quality deliverables on a timely basis.

Mr. Bishnoi has extensively worked for sectors such as Healthcare, Education, Oil & Gas, Manufacturing, Utilities, Investment, Transportation, Infrastructure, Financial Services, Print and Electronic Media etc. in India, UAE, Qatar, KSA, US, Singapore, Europe and Africa.

Mr. Bishnoi was involved in the Corporate Governance reviews in leading Companies in the Middle-East. He was also involved in conducting interviews with various Board Members and “C” Level Executives to discuss the existing CG models in their Companies, identifying potential gaps and recommendations as per leading practices such as Combined Code, OECD, ESCA Circular 518, etc. He has worked on restructuring of a business conglomerate, development of operating model and corporate restructuring to meet the growth objectives of the organization. He was involved in business planning and strategy formulation exercises for clients in equipment leasing, manufacturing, real estate and private equity sectors.



MANOJ PANDEY

PARTNER – DIRECT TAX & M&A

Mr. Manoj Pandey is Partner at MBG Corporate Services UAE.

Mr. Manoj Pandey leads MBG's Tax practice in UAE and GCC specializing in development of tax strategies, transfer pricing, BEPS, Cross border taxation and M&A services. Manoj, who is a Chartered Accountant by profession, has over 20 years of professional experience in the field of regulations and taxation.

Mr. Pandey has played a key role in advising clients on tax and regulatory advisory in a fund structure, entity options on inbound and outbound investment both from the GCC countries' perspective as well as from Indian tax and regulatory perspectives. He has worked extensively for sectors such as Automobile, Oil & Gas, Manufacturing, Investment, Logistics, Infrastructure, and Financial Services in the GCC, India, Singapore and Africa. Manoj has helped multiple investors in their quest for growth and expansion through successful Mergers and Acquisitions across the globe. He has also helped companies create and develop comprehensive business strategies.

Mr. Pandey has advised several strategic corporate buyers and PE investors through entire M&A deal lifecycles- From conceiving strategy, selecting partners, and due diligence to closing the deal. He has independently handled litigation for top companies at tax tribunals and the Authority for Advance Rulings. Independently argued over 100 Direct Tax and Transfer Pricing cases.

The MBG Advantage

	MBG	BIG FOUR	BOUTIQUE FIRMS
Recognized in the Marketplace	✓	✓	
Global Presence	✓	✓	
Methodologies and Tools	✓	✓	
Experienced Professionals	✓	✓	
Experienced Professionals	✓	✓	
Depth of Consulting services	✓	✓	
Financial and Management stability	✓	✓	
Services across all Verticals	✓	✓	
In Depth Operational Expertise	✓		✓
Responsive Client Service	✓		✓
Focus on Core Offerings	✓		✓
Better Collaboration with other Service Providers	✓		✓



Website: www.mbgcorp.com/ae

Email: uae@mbgcorp.com

Phone/WhatsApp: +971 52 640 6240

ABU DHABI

Office no.1106-1107,
Sky Tower,
Al Reem Island,
PO Box 70510,
Abu Dhabi
United Arab Emirates

DUBAI

P5 & P6 Offices,
Al Manara Tower,
Business Bay,
PO Box 75952,
Dubai
United Arab Emirates

SHARJAH

Office Q1-05-047/A,
Sharjah Airport International
Free Zone,
PO Box 75952,
Sharjah
United Arab Emirates

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